

BOSTON BUSINESS JOURNAL

THE LIST

LARGEST WOMEN-OWNED BUSINESSES IN MASSACHUSETTS

RANKED BY TOTAL 2022 REVENUE

Firm/Prior ranked (*unranked in 2022)/ URL	Address Phone	Total 2022 revenue	Mass. employees	Total number of employees	Type of business	Primary woman owner(s)	Woman owner's(s) % of ownership
1 Continental Resources Inc. ① conres.com	175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850	\$363,000,000	100	286	Provider of IT and test equipment products and solutions	Mary Nardella, CEO	51.8%
2 Granite City Electric Supply Co. Inc. ② granitectyelectric.com	19 Quincy Ave., Quincy, MA 02169 617-472-6500	\$340,000,000	300	400	Distributor of electrical supplies and lighting	Phyllis Papani Godwin, CEO; Valia Marsden, Co-owner; Sara Meehan, Co-owner	100%
3 Distributor Corporation of New England (DCNE) ③ dcne.com	767 Eastern Ave., Malden, MA 02148 781-322-8800	\$120,000,000	81	125	Wholesale distributor of carrier applied, commercial and residential equipment and parts and supplies, as well as other HVAC brands	Nancy Kolligian, Chairman & CEO; Michele President & treasurer, Kolligian	75%
4 Avedis Zildjian Co. ③ zildjian.com	22 Longwater Drive, Norwell, MA 02061 800-229-8672	\$80,000,000	240	245	Manufacturer of market-leading cymbals and drumsticks	Craigie Zildjian, Chairwoman, BOD; Debbie Zildjian, Member, BOD; Cady Zildjian, Vice chair, BOD	100%
5 Atlantic Charter Insurance Company ⑤ atlanticcharter.com	25 New Chardon St., Boston, MA 02114 617-488-6500	\$61,539,000	67	67	Workers' compensation insurer	Linda Sallop, President, CEO	68%
6 Dole & Bailey ⑦ doleandbailey.com	16 Conn St., Woburn, MA 01801 781-935-1234	\$55,019,849	92	92	Independent food service purveyor / retail supplier / manufacturer	Nancy Matheson-Burns, President, CEO	100%
7 Shepley Bulfinch ⑧ shepleybulfinch.com	99 Chauncy St., 4th Floor Boston, MA 02111 617-423-1700	\$50,591,444	86	180	National architecture and design firm	Angela Watson, President, CEO ¹	62%
8 Bald Hill Builders ⑩ baldhillbuilders.com	25 Walpole Park South, Walpole, MA 02081 781-806-5951	\$46,000,000	40	40	Commercial general contractor and construction manager whose projects include multifamily affordable and senior housing and institutional work	Brenda Laurenza, President	51%
9 E.T. & L Corp. ⑨ etlcorp.com	873 Great Road, Stow, MA 01775 978-897-4353	\$44,500,000	85	64	Heavy construction, including roads, bridges, site work, landfills, dams, rail trails and airports	Jennie Lee Colosi, President	88%
10 Norbella Inc. ④ norbella.com	46 Plympton St., Boston, MA 02118 617-542-1040	\$44,000,000	22	22	Full-service media agency	Stephanie Noris, President	100%
11 The Hollister Group Inc. ⑪ hollistergroup.com	28 State St., Boston, MA 02109 617-654-0200	\$43,555,484	59	63	Staffing consultancy	Kip Hollister, Founder, CEO	100%
12 Pro AV Systems Inc. ⑫ proavsi.com	275 Billerica Road, Chelmsford, MA 01824 978-692-5111	\$43,000,000	64	86	Designs and installs audio visual systems in the commercial education and corporate markets	Kimberly Bishop, President	51%
13 Halloran Consulting Group ⑬ hallorancg.com	22 Thomson Place, Boston, MA 02210 617-648-7879	\$42,604,651	69	147	Life sciences consulting firm	Laurie Halloran, CEO	70%
14 Kaplan Construction ⑭ kaplanconstructs.com	116 Harvard St., Brookline, MA 02446 617-232-3300	\$37,000,000	32	32	General contractor	Jane Kaplan Peck, COO	54%
15 CommCan Inc. (Commonwealth Cannabis Co.) ⑬ commcan.com	730 Main St., Millis, MA 02054 508-376-2041	\$30,000,000	140	140	Family-owned and operated cannabis company	Ellen Rosenfeld, President	51%
16 Buyer Advertising Inc. ⑯ buyerads.com	175 Highland Ave., Needham, MA 02494 617-969-4646	\$30,000,000	33	36	Full-service advertising agency specializing in human resources communication	Marion Buyer, Vice president ; Ann Toll, Vice president	66%
17 Contexture Inc. ⑬ contextureUSA.com	45 Dan Road, Canton, MA 02021 781-821-0858	\$29,000,000	58	115	Designs and installs tailored window treatment and acoustic systems	Brianna Goodwin, President, CEO	51%
18 Travel Leaders Framingham ⑬ travelleaders.com/framinghamma	9 Pleasant St., Framingham, MA 01701 508-879-6110	\$28,000,000	15	15	Travel agency	Diane Mullahy, President	100%
19 Inkhouse ⑮ inkhouse.com	1075 Main St., Waltham, MA 02453 781-966-4100	\$27,500,000	71	159	Strategic communications firm	Beth Monaghan, Founder, CEO	100%
20 radius financial group inc. & radius insurance group inc. ⑮ radiusgrp.com	600 Longwater Drive, Norwell, MA 02045 781-742-6500	\$27,071,930	91	151	Full-service mortgage lender	Sarah Valentini, Principal; Sue Goodrich, SVP	53%
21 TransAction Associates Inc. ⑫ transactionassoc.com	5 Wheeling Ave., Woburn, MA 01801 781-895-1100	\$17,800,000	118	123	Full-service transportation company; its Corporate Shuttles' division provides transportation for various companies and municipalities	Cynthia Frene, President, CEO	100%
22 HMFH Architects Inc. ⑫ hmfh.com	130 Bishop Allen Drive, Cambridge, MA 02139 617-492-2200	\$17,720,343	51	51	Full-service architectural firm whose services include master planning, campus planning, and educational programming	Lori Cowles, President; Tina Stanislawski, Principal ; Erica Metzger, Associate Principal ²	68%
23 Solidus Technical Solutions LLC ⑯ solidus-ts.com	17 Forsythia Rd, Leominster, MA 01453 866-765-4387	\$17,624,338	63	95	Software services and multidisciplinary engineering development firm	Darlene Tucker, President	100%
24 The Wagner Law Group ⑫ wagnerlawgroup.com	125 High St., Oliver Street Tower Boston, MA 02110 617-357-5200	\$17,298,400	30	67	Law practice focused in the areas of ERISA and employee benefits	Marcia Wagner, Founder, managing partner	100%
25 ICON Architecture Inc. ⑫ iconarch.com	101 Summer St., Boston, MA 02110 617-451-3333	\$16,100,000	47	50	Architectural practice focused on sustainable, transformative projects	Nancy Ludwig, President	71.1%

¹ Angela Watson is one of 35 women owners of Shepley Bulfinch.

² Additional women owners of HMFH include: Deborah Collins, senior associate; Suni Dillard, senior associate; and Melissa Greene, senior associate.